



North West Sussex GP Commissioning Association

West Sussex Practice Managers Association

Clinical commissioning:
Finding clinical solutions to financial problems
The practice manager.....

16 June 2011
Dr Minesh Patel

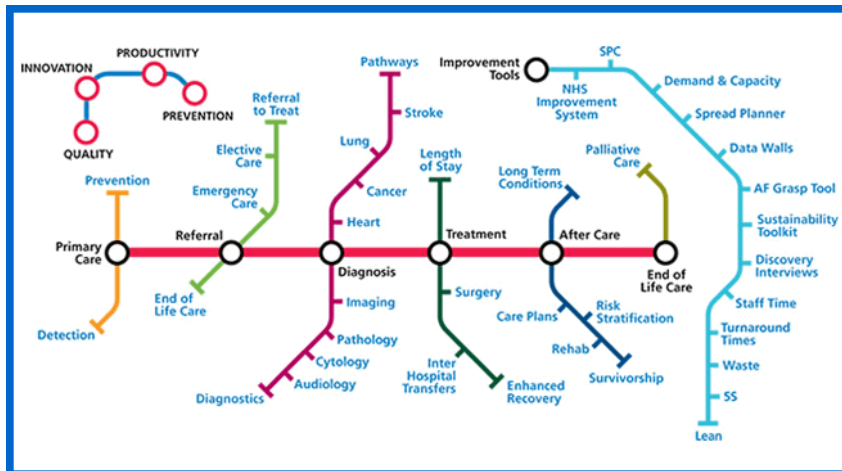
Crawley, Horsham and Mid Sussex Consortia

QIPP



Quality, Innovation, Productivity
and Prevention

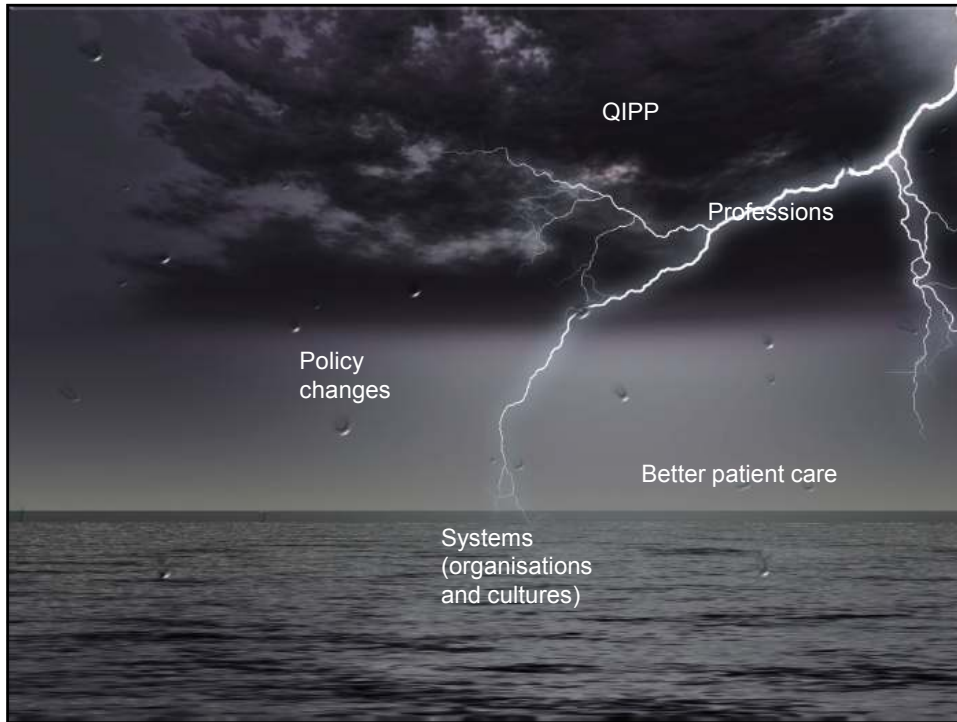
QIPP (London)



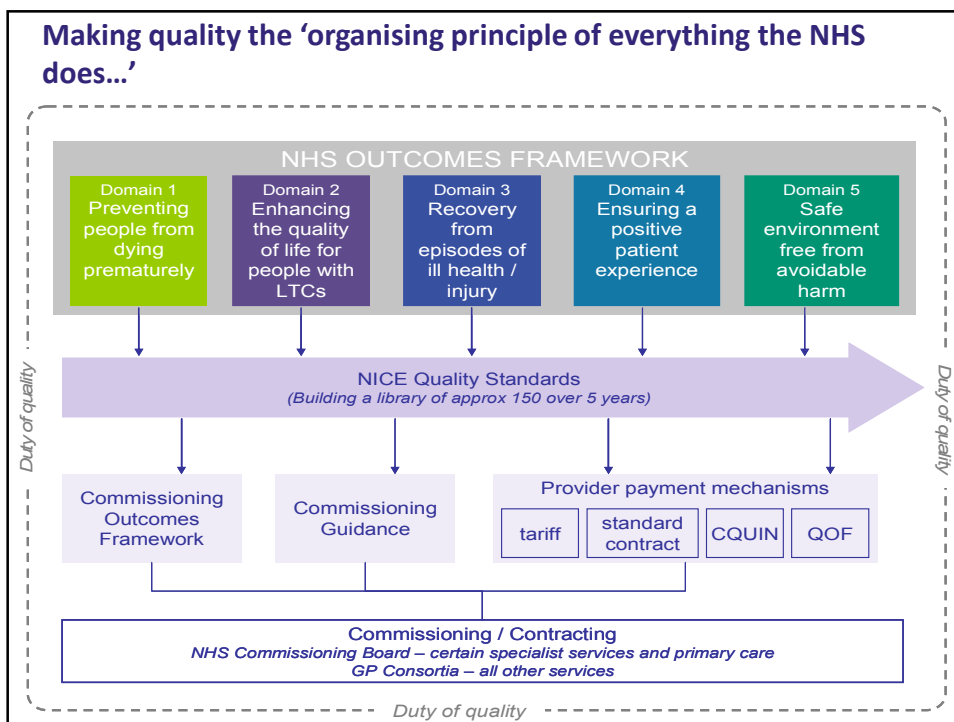
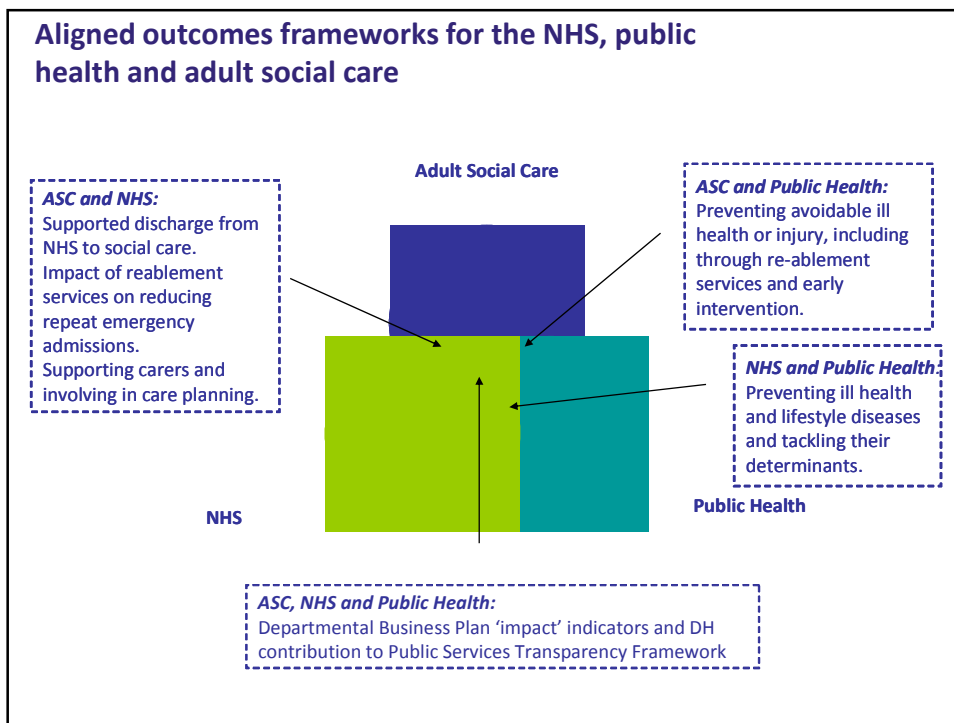
Politicians and civil servants

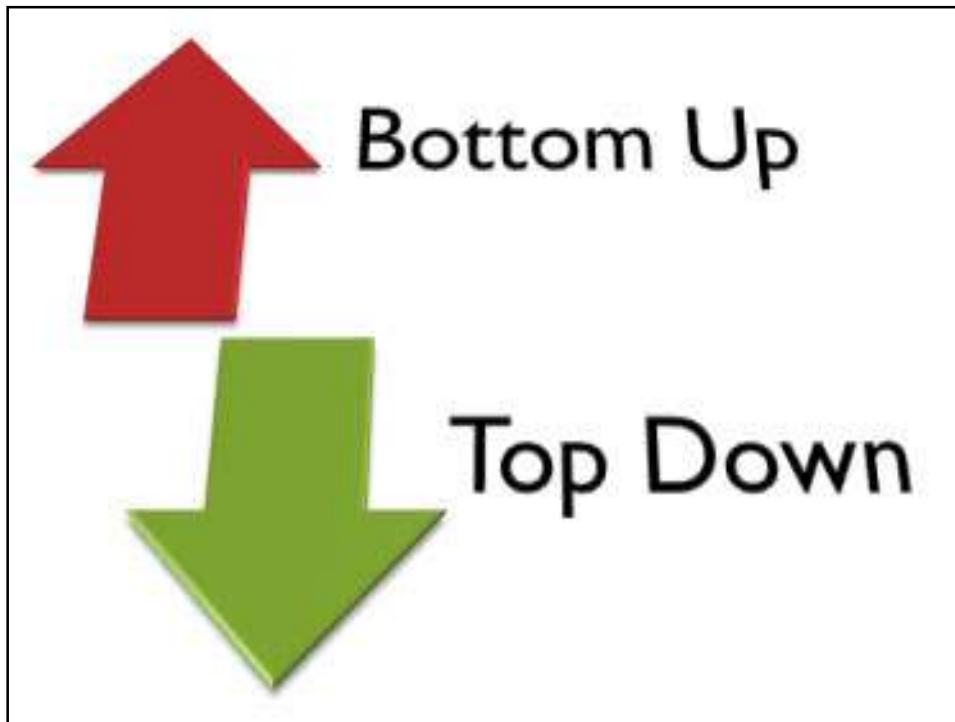




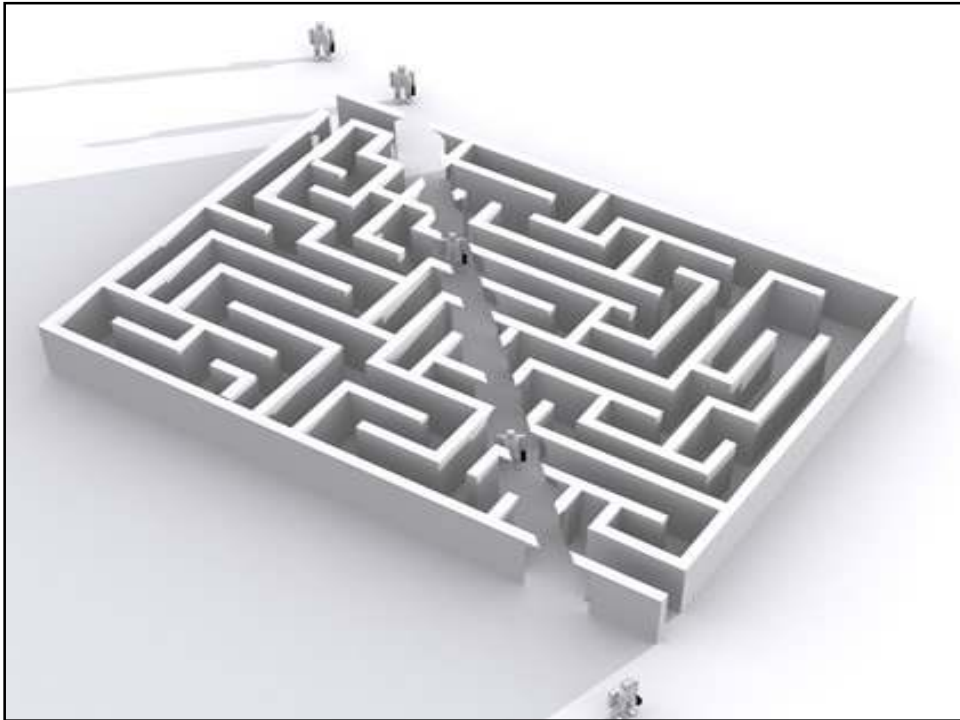


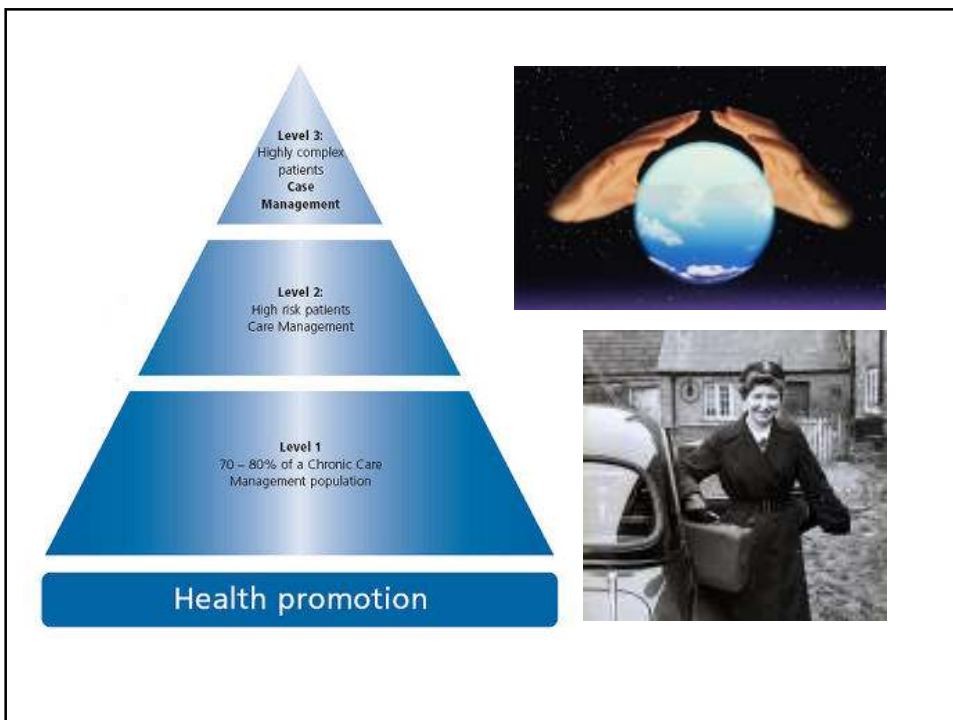
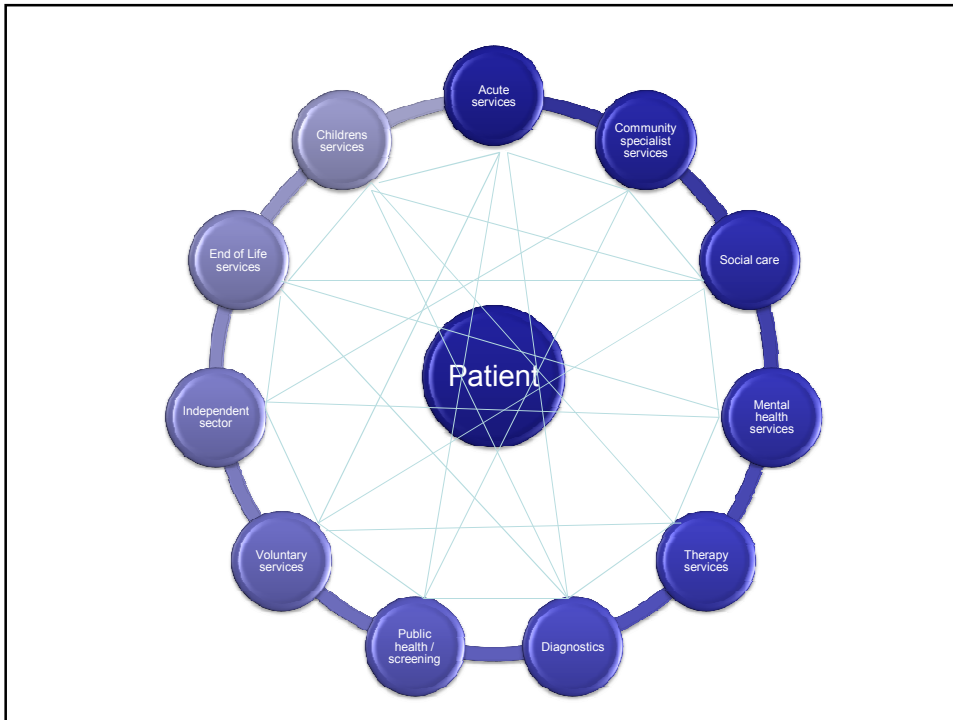






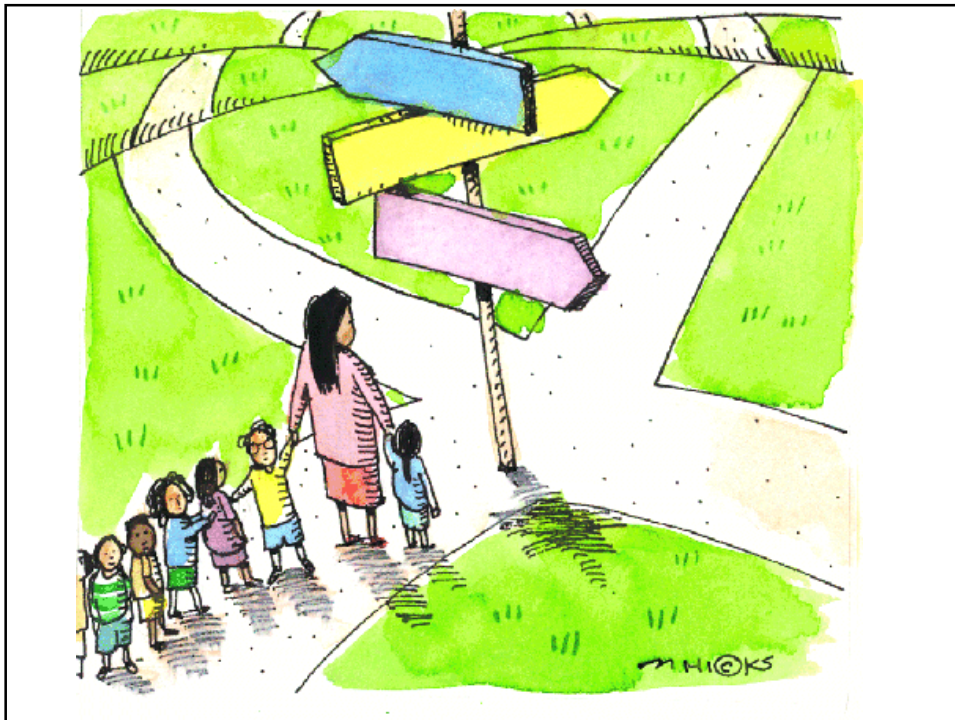












King's Fund: 10 Priorities

- Active support for self-management
- Primary prevention
- Secondary prevention
- Managing ambulatory care sensitive conditions
- Improving management of patients with both physical and mental health needs
- Care co-ordination through integrated health and social care teams
- Improving primary care management of end-of-life care
- Effective medicines management
- Managing elective activity
- Managing emergency activity

What do I do in my practice?

- **Leadership.....**
- **Prepare for the future**
 - Look, listen, question
- **Engage with consortia**
 - Agree pathways, thresholds, accepted referral routes, outcomes
 - Support design of the above
 - Provider strategies
- **Data**
 - Understand your practice population outcomes and needs, commissioning finance and activity data
- **Resource management**
 - LOOK AT YOUR PRACTICE'S RESOURCE UTILISATION AND SYSTEMS – can it do better?

What do I do in my practice?

- **Changing behaviour and quality**
 - Reduce unwarranted variation / consistently high standards
 - QoF – referral activity (planned and unplanned); medicines; PPGs
 - Quality account and quality scheme
 - Flag up evidence of poor care wherever in the system

- **Work differently?**
 - Care coordination vs care delivery
 - Population health and wellbeing

- **Workforce skill sets: Training and education <> commissioning supported and embedded**

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Questions?

